

# Hawthorn Solution

The Hawthorn Advantage: Professional Advocacy

Hawthorn Physician Services

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## Professional Care for Caring Professionals

*Making life easier for our physician clients*

Outside pressures are demanding more time and attention from physicians—and the trend in healthcare delivery is toward increasing complexity. At Hawthorn Physician Services we are physician advocates, and we have the knowledge and experience to address complexity with certainty. We know how to make life easier for our physician clients.

The Hawthorn Advantage is a value creation system that includes a proven platform for physician support—professional services that improve the performance of our client practices. Three promises of our platform ease the burdens of confidentiality, compliance and credentialing:

**Conduct.** Fulfilling and communicating the highest levels of RCM integrity, security and confidentiality expected in the medical profession.

**Compliance.** Assuring practice billing and collection processes follow guidelines required by all applicable oversight agencies.

**Credentials.** Assisting practice physicians with the credentials they need to meet criteria required by hospitals and insurance companies.

We deliver these services expertly and routinely, and they are part of our bundle of services, so there is no additional cost for our clients.

Additionally, we promise accurate performance metrics and professional consulting. We meet monthly with our clients to review their performance metrics and offer recommendations for continuous improvement.

**Communication.** Sharing information and insights about business performance metrics and strategies for continuous improvement.

**Consulting.** Delivering professional feedback about business decisions and issues that can affect the financial performance of the practice.

**Continuity.** Retaining a professional record of financial performance and sustaining best business practices year after year.

By fulfilling the promises of professional advocacy, we make sure our client physicians receive the same level of professional care they are so accustomed to sharing with others.

*You deserve a revenue cycle  
management partner who will  
work relentlessly in your behalf.*

Hawthorn is ready to serve as an advocate for your medical practice. Visit [www.hawthorngrp.com](http://www.hawthorngrp.com) to learn how we can maximize your reimbursements and increase your profitability.



**HAWTHORN**  
PHYSICIAN SERVICES CORPORATION

*Addressing Complexity with Certainty*