

Hawthorn Solution

Pursuing Your Medical Claims Relentlessly

Hawthorn Physician Services

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Partnering with Hawthorn

Your Best Choice for Exceptional Revenue Cycle Management (RCM)

While our national healthcare system processes 15 billion claims each year, it is estimated that 30% of these claims are rejected on first submission—and 50% of those rejected claims are never resubmitted. This failure of attention translates to an annual loss of more than 15% of collectible revenue.¹

Clients at Hawthorn Physician Services know their claims will be pursued relentlessly. We code and file claims accurately, resubmit denied claims, follow up on partially paid claims and resolve unpaid balances. Hawthorn exceeds industry standards for Average Day's Outstanding in Accounts Receivable (A/R).²

Reasons to partner with Hawthorn

Hawthorn has established a 40-year record of superior service to hospital-based physicians and medical practices. Our results are based on a proven approach that is dedicated, scalable, motivated and responsive:

Dedicated Team. Our people are extraordinary. We will assign a team of dedicated, trained, experienced professionals to manage the revenue cycle of your medical practice.

Scalable Resources. Our partnership approach means that we are an extension of your practice, with scalable resources to match your growth.

Pay for Performance. We are motivated because our fees are based on our ability to recover revenue in your behalf. You pay only for the dollars we capture and deliver to your bottom line.

Immediate Response. We follow up every claim every day, and we are always available to answer questions about any aspect of your financial performance.

You pay only for the dollars we capture and deliver to your bottom line.

Activate the Hawthorn partnership

Hawthorn has created a comprehensive revenue cycle management system for converting your medical claims to cash. Our record of service to physician practices is unsurpassed. We will collect the fees you deserve and increase the profitability of your practice.

Visit www.hawthorngrp.com and call on us at any time to answer questions or to prepare a detailed proposal of RCM partnership for your practice.

¹Healthcare Investment Analysis

²Hawthorn's Average Days Outstanding in A/R: 30 days 40%; 60 days 29%; 90 days 18%



Addressing Complexity with Certainty